

WAGER

**& iGAMING** 

## 3-DAY IN-PERSON CLASSROOM TRAINING

This class is designed for both students new to gaming or as a review and knowledge reinforcement.

DAY ONE	DAY TWO	DAY THREE
08:00-10:00	08:00-10:00	08:00-10:00
Introductions and Housekeeping: Who is who and where is the bathroom?	Wagering Exercise Review: How did our sportsbook do?	<b>iGaming Introduction:</b> What is iGaming <b>Market Analysis:</b> What is the potential size of iGaming?
Role of GLI in Regulating Event Wagering: What role does GLI play in serving differing jurisdictions?	Audits and Reports: What kind of reports are available and how can they be audited?	
10:00-10:15 Break	10:00-10:15 Break	10:00-10:15 Break
10:15-12:00	10:15-12:00	10:15-12:00
History of Sports Betting in America: How has the history of regulations	Setting the Lines: How are lines for event	<b>System Architecture:</b> How is an iGaming system built?
impacted sports betting in America? Numbers and Integrity: How prevalent is event wagering?	wagering set? Delivery Channels: How do operators deliver event wagering content?	Wager Types: What kinds of iGaming wagers are available?
12:00-13:00 Lunch	12:00-13:00 Lunch	12:00-13:00 Lunch
13:00-15:00	13:00-15:00	13:00-15:00
<b>Wagering Types:</b> What kinds of bets are there?	<b>Change Management Program:</b> How are software changes managed in event wagering?	<b>Is It iGaming?:</b> What are edge cases in the world of iGaming?
		<b>iGaming Technical Standards:</b> What are the technical standards applicable to iGaming?
15:00-15:15 Break	15:00-15:15 Break	15:00-15:15 Break
15:15-17:00	15:15-17:00	15:15-17:00
<b>Permitted Events:</b> What kind of events should be in the catalog?	<b>Operational Considerations:</b> What circumstances specific to event	Payment Processing for iGaming: How are payments processed in iGaming
Wagering Exercise: How does a sportsbook work?	wagering merit special consideration? <b>GLI-33 and Terms Review:</b> What is the lexicon of event wagering?	systems? Auditing iGaming Systems: How are iGaming systems audited?

Note: Times can be adjusted to meet your scheduling needs. Also available as a 6-day virtual training, conducted using Microsoft Teams via half-day (4 hour) sessions. Agenda subject to change.

GLI University® is the preeminent training provider in the regulated gaming space. For more than 20 years our subject matter experts have travelled the world using our unparalleled knowledge of gaming, testing and regulation to deliver the best training in our industry. **This training is conducted at a location, date, and time** of your choosing, one that works best for your staff. GLI UNIVERSITY<sup>®</sup> gaminglabs.com



## **COURSE TOPICS IN DETAIL**

**Introductions and Housekeeping:** Start your training with a structured and welcoming introduction. Meet the expert GLI-U instructors, gain an overview of the agenda, and prepare for an engaging and informative experience.

**Role of GLI in Regulating Event Wagering:** GLI ensures integrity and fairness in event wagering by offering tailored regulatory solutions across diverse jurisdictions. With expertise spanning gaming commissions, sports, and event-based betting systems, GLI leads the way in verifying compliant and secure wagering environments.

**History of Sports Betting in America:** Discover the fascinating evolution of sports betting in America, from its colonial-era roots to the modern legal landscape. This section highlights pivotal moments, including landmark legislation and technological innovations shaping the industry today.

**Numbers and Integrity:** Learn how accurate data and robust integrity measures underpin successful sports betting operations. GLI emphasizes transparency, fair play, and anti-corruption strategies to maintain public trust in event wagering systems.

**Wagering Types:** Explore the diverse range of wagering options available, from fixed odds and parlay bets to in- play wagers and prop bets. This section showcases how sportsbooks balance risk and reward to create engaging experiences for bettors.

**Permitted Events:** Understand how jurisdictions define permitted events for betting, from traditional sports to esports and other competitions. GLI helps regulators craft comprehensive catalogs that ensure compliance and innovation.

**Wagering Exercise:** Gain hands-on experience with sportsbook operations through practical exercises. Learn how rotation numbers, odds, and betting types come together to create a seamless wagering experience.

**Wagering Exercise Review:** Reflect on sportsbook operations and performance metrics, gaining insights into areas for improvement. This section ensures participants leave with actionable knowledge to enhance their regulatory or operational roles.

**Audits and Reports:** Discover the importance of audits and reporting in ensuring compliance and transparency in sports betting. GLI highlights the tools and methodologies required for effective oversight and financial integrity.

**Setting the Lines:** Uncover the science and strategy behind setting betting lines. This section explains how sportsbooks use data and analytics to attract balanced betting action and optimize profitability.

**Delivery Channels:** Explore the various delivery channels for sports betting, from retail sports books to mobile apps and online platforms. GLI ensures these channels meet regulatory standards while providing convenience for players.

**Change Management Program:** Learn how GLI helps operators and regulators navigate change in the dynamic sports betting industry. This section emphasizes the importance of adaptability and continuous improvement in processes and technologies. **Operational Considerations:** Gain insights into the operational challenges of sports betting, from staffing and resource allocation to maintaining system uptime. GLI brings up possible solutions to streamline operations while ensuring compliance.

**GLI-33 and Terms Review:** Dive deep into GLI-33 standards and the essential terminology of event wagering. This section provides a solid foundation for understanding technical requirements and regulatory expectations.

**iGaming Introduction:** Learn what makes iGaming unique in the gaming world. This module explains the essential components, regulatory frameworks, and jurisdictional differences that define the global iGaming landscape.

**Market Analysis:** Dive into the numbers driving the iGaming industry. This section explores market growth, trends, and opportunities, offering insights into how iGaming has become a multi-billion-dollar global business.

**System Architecture:** Understand the technical backbone of iGaming platforms. From player interfaces to secure data processing, this section details the architecture needed to support reliable and scalable online gaming systems.

**Wager Types:** Explore the variety of wagers available in iGaming, including slots, table games, and sports betting. This module provides an overview of the betting options that keep players engaged and operators competitive.

**Is It iGaming?:** Not all online games qualify as iGaming. This section examines edge cases such as loot boxes, virtual sports, and sweepstakes, helping regulators and operators understand the distinctions and compliance requirements.

**iGaming Technical Standards:** Discover the rigorous technical standards that govern iGaming systems, from GLI-19 certifications to jurisdictional compliance. This section ensures your systems meet global benchmarks for fairness and integrity.

**Payment Processing for iGaming:** Learn about the complexities of secure and efficient payment processing in iGaming. This section covers everything from e-wallets to PCI compliance, ensuring smooth transactions and player satisfaction.

**Auditing iGaming Systems:** Gain insights into auditing practices that safeguard iGaming operations. From game performance to operator liability, this section ensures compliance and transparency in every facet of iGaming.

## Class size is limited to 35 students. Clients are responsible for classroom setup, including audio and visual systems.

Note that bespoke versions of all our training offerings, with modules curated for your exact needs, are available. If you would like a quote for this training or would like to discuss other GLI University offerings, including custom training, please contact your Government Relations representative or email gliu@gaminglabs.com.

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